



I. Statistics by Health Plan

Table I

| March 2013 | Total Selected | Percent Selected | New Enrollments | On-Going | On-FY 7-12 to 6-13 | FY YTD 7-12 to 6-13 % by Plan |
|------------------------|----------------|------------------|-----------------|------------|--------------------|-------------------------------|
| Care 1st | 265 | 9.4% | 247 | 18 | 2,986 | 11% |
| Community Health Group | 1,408 | 50.1% | 1,283 | 125 | 12,734 | 47% |
| Health Net | 217 | 7.7% | 193 | 24 | 2,487 | 9% |
| Kaiser Permanente | 259 | 9.2% | 247 | 12 | 2,744 | 10% |
| Molina | 663 | 23.6% | 594 | 69 | 6,200 | 23% |
| Total | 2,812 | 100% | 2,564 | 248 | 27,151 | 100% |

II. Presentation Statistics by Site

Table II

| March 2013 | People Attending | | Forms Distributed | Forms Collected | Total Beneficiaries | FY YTD 7-12 to 6-13 | Total Contacts |
|---------------|------------------|------------|-------------------|-----------------|---------------------|---------------------|----------------|
| | Group | 1 on 1's | | | | | |
| Centre City | 91 | 0 | 66 | 71 | 101 | 1,215 | 61 |
| El Cajon | 114 | 10 | 81 | 88 | 187 | 2,017 | 139 |
| Lemon Grove | 159 | 12 | 161 | 198 | 345 | 3,072 | 167 |
| North Central | 186 | 8 | 167 | 170 | 333 | 2,499 | 60 |
| North Coastal | 169 | 0 | 184 | 205 | 381 | 3,134 | 20 |
| Northeast | 158 | 5 | 82 | 83 | 212 | 1,765 | 92 |
| North Inland | 169 | 24 | 135 | 151 | 295 | 2,945 | 177 |
| Southeast | 106 | 31 | 115 | 131 | 283 | 2,902 | 100 |
| South Region | 385 | 11 | 448 | 453 | 675 | 7,602 | 98 |
| Total | 1,537 | 101 | 1,439 | 1,550 | 2,812 | 27,151 | 914 |

III. Countywide Statistics

Presentations by Language: 576 presentations (475 group and 101 one-on-ones), 326 in English, 148 in Spanish, and 1 in Vietnamese (breakdown of language is for groups only).

HEALTH CARE OPTIONS/COUNTY OF SAN DIEGO
 HEALTHY SAN DIEGO
 March 2013
 Statistical Report for Health Care Options Presentations

IV. Enrollment Statistics for July 2012 through March 2013

Table III

| | 2012 | 2012 | 2012 | 2012 | 2012 | 2012 | 2013 | 2013 | 2013 | FY 2012-2013# | | FY 2011-2012# |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|-----------------|---------------|
| | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | YTD Total | Monthly Average | YTD Total |
| All Site Totals | | | | | | | | | | | | |
| Presentations* | 622 | 687 | 535 | 645 | 474 | 512 | 621 | 538 | 576 | 5,210 | 579 | 10,423 |
| Attendance | 1,739 | 2,055 | 1,789 | 2,055 | 1,501 | 1,603 | 2,155 | 1,768 | 1,638 | 16,303 | 1,811 | 33,374 |
| Forms Distributed | 1,101 | 1,205 | 1,187 | 1,465 | 1,068 | 1,224 | 1,769 | 1,463 | 1,439 | 11,921 | 1,325 | 11,444 |
| Forms Submitted | 1,261 | 1,360 | 1,313 | 1,646 | 1,225 | 1,339 | 1,870 | 1,590 | 1,550 | 13,154 | 1,462 | 14,181 |
| % Forms Submitted | 114.5% | 112.9% | 110.6% | 112.4% | 114.7% | 109.4% | 105.7% | 108.7% | 107.7% | | 111% | |
| Plan Selection | | | | | | | | | | | | |
| Total Beneficiaries | 2,817 | 3,165 | 2,970 | 3,411 | 2,455 | 2,662 | 3,764 | 3,095 | 2,812 | 27,151 | 3,017 | 46,520 |
| New Plan | 2,147 | 2,356 | 2,303 | 2,810 | 2,009 | 2,257 | 3,271 | 2,698 | 2,564 | 22,415 | 2,491 | 25,490 |
| Continue in previous | 670 | 809 | 667 | 601 | 446 | 405 | 493 | 397 | 248 | 4,736 | 526 | 21,035 |
| Average Attend | | | | | | | | | | | | |
| Per Group Presentation | 3.3 | 3.4 | 3.7 | 3.7 | 3.4 | 3.5 | 4.0 | 3.7 | 3.2 | | 3.6 | |
| Per Day (All Sites) | 82.8 | 89.3 | 94.2 | 89.3 | 79.0 | 80.2 | 102.6 | 93.1 | 81.9 | | 88.0 | |
| Total Work Days | 21 | 23 | 19 | 23 | 19 | 20 | 21 | 19 | 20 | 185 | 21 | 250 |

Comments: Six (6) presentations were cancelled in March. Cancellations are not included in data.

* Presentations include 1 on 1's.

#FY 12-13 time frame is July 1 thru June 30